

PRESS RELEASE

ALPI and Autodesk to Collaborate on Providing BIM Solutions for Electrical Trades

New strategic business relationship sets the stage for future service offerings

Colombes (France) August 28, 2015:

<u>ALPI</u>, the specialists in electrical distribution software, announced it is to collaborate with <u>Autodesk</u> to jointly promote <u>Autodesk Revit</u>® and Caneco BT solutions. With this collaboration, Autodesk and ALPI will offer a solution that will better satisfy the needs of designers, contractors and operators of electrical installations throughout the building lifecycle. In particular, this combined offering will help support Building Information Modelling (BIM) workflows for electrical professionals.

The combination of these products extends the modelling capabilities in Revit, providing a link to the comprehensive Caneco BT solution for low and medium voltage electrical systems design. The use of these two applications together could help increase user productivity and lead to a more efficient design process. To mark this event, Autodesk and ALPI were presenting their solutions at the BIM-MEPaus Forum in Australia, this August.

Tony Sinisi, Director of Industry Strategy at Autodesk said "Partners are extremely important to our success in a number of countries around the world. ALPI are an example of a one such partner, who offer complementary, industry specific solutions that help extend the value of Revit for the electrical design engineer and contractor. We are very excited about the prospect of working more closely with ALPI and the potential to deliver more integrated solutions."

Michel Fanet, ALPI CEO said "This collaboration, focused on electrical design, is recognition by Autodesk of our company's expertise, industry know-how and quality solutions and services. It allows both parties to offer a very compelling BIM solution. Including content from some of the world's leading manufacturers', thanks to the trusted relationships ALPI's subsidiary Edielec has established. This alliance will also help ALPI enter new international markets, following its success in Europe and Africa. Our goal with this collaboration is to better satisfy our mutual clients' needs in designing and modelling electrical distribution systems, as part of the overall BIM process.

About ALPI (Applications Logiciels Pour l'Ingénierie):

ALPI, the French software solutions provider with 30 years' experience, has established itself in Europe and Africa with its expertise in electrical energy distribution networks. ALPI's software provides a comprehensive approach to electrical design by offering engineering tools to determine electrical installations efficiently and economically. Caneco BT automatically identifies cable trays, protective devices and electrical cabinets according to specific industry standards and country codes. Caneco BT is fully integrated in the BIM design process.



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